

***FOR IMMEDIATE RELEASE***

**Bennion Deville Homes Welcomes Andriana McGuinness**

LA MESA, CA – JULY 10, 2016 – Bennion Deville Homes proudly welcomes Realtor® Andriana McGuinness to the La Mesa Village office, located at 8277 La Mesa Boulevard. Andriana earned her license in 2004 while working in the mortgage industry, a field she enjoyed from 2002 to 2007. She helps buyers and sellers throughout San Diego, specializing in La Mesa, San Carlos, and Del Cerro. In addition to her real estate license, Andriana also holds a Master’s Degree.

The original impetus for earning a real estate license was so Andriana could work with her husband, who is a contractor, to buy, refurbish, and sell homes. However, she realized that she also enjoyed helping other families accomplish their real estate goals. “I love looking at properties and matching them to the ideal lifestyle for each of my clients,” Andriana says. “My favorite part is finding that diamond in the rough that can be brought back to life with some TLC.”

Clients love Andriana’s well-rounded professional experience. Hailing from the mortgage industry allows her to keep her clients well-informed and gives her an additional realm upon which to coach clients when shopping for a loan. Clients also love her open communication style, which she cites as the key trait of a successful real estate professional. “Listening and communication are crucial for success in this business. Setting expectations up front is huge as it creates a tone for the rest of the experience. You also have to be able to negotiate and stay on



top of the current market conditions in order to get the best deal for your client,” Andriana adds.

As a part of her services for clients, Andriana is able to communicate and visualize the possibilities within a space on a prospective home. “I love the puzzle of figuring out how to make things work. You have to be able to help people see all of the angles and approaches within a home, especially if your ideas go beyond the current condition of the property.” Andriana’s experience and eye for details and design helps her properly paint this vision.

Andriana was referred to Bennion Deville Homes by the President of her Home Owners Association. “Our brokerage came highly recommended so I made sure to include them on the list of places to check out. I like how the company is run, and had an immediate connection with [Managing Broker] Dan [Hill]. They are flexible with my business plan and offer me the best support and opportunity to grow my business,” Andriana concludes.

Adds Dan, “Andriana has all of the right tools to be successful in real estate. She has a true passion for homes, a talent for their possibilities, and is compassionate toward her clients. We are happy to welcome Andriana to our La Mesa Village office family.”

### **About Bennion Deville Homes**

Bob Bennion and Bob Deville brought their highly acclaimed and successful Bennion Deville Homes blueprint to the coastal Southern California communities of San Diego and Orange counties in 2010. Bennion Deville Homes offices proudly



serving San Diego County are located in Carlsbad, Carmel Valley, Encinitas, Hillcrest/Mission Hills, La Mesa Village, and Little Italy. Orange County offices include Laguna Niguel, with additional locations planned in the near future. The powerhouse regional brokerage also proudly serves the Coachella Valley from 17 offices, including locations in Palm Springs, Rancho Mirage, Palm Desert, Indian Wells, La Quinta, Bermuda Dunes, and Indio.

The LUXE Collection program lists and showcases some of the finest properties available on the market, maximizing exposure of high-end luxury homes to qualified buyers across a variety of mediums and channels.

For the location of the office nearest you, please visit [BDHomes.com](http://BDHomes.com). For the latest trends in Southern California real estate and community news, follow us on Facebook and Twitter @BDHSoCal.